



Found your yacht at the Monaco Yacht Show?



What VALUES should you consider when buying a Superyacht?

When considering the purchase of a Superyacht, you may prioritize different values based on your personal preferences and needs. Some common values that you might consider when buying a Superyacht include:

1. **Budget:** Determine your budget for purchasing and maintaining a superyacht, including costs for crew, fuel, maintenance, and insurance.
2. **Save your assets by financing the yacht at by far the best conditions.**
3. **Size and Layout:** Consider the size and layout of the superyacht based on your intended use, number of guests, and desired amenities.
4. **Stylish Exterior Design.** There are many different exterior designs, such as classic or modern, fast or displacement, futuristic or contemporary, Italian or Dutch, Type of yacht, etc. The question is whether your personality value matches the right design (Fit the yacht to the man).
5. **Luxury and Comfort:** Superyachts are known for their opulence and high-end amenities, providing a luxurious and comfortable experience for owners and guests. Favorite designers? Specific interior layout requirements?
6. **Privacy and Exclusivity:** Owning a Superyacht offers a level of privacy and exclusivity, allowing individuals to enjoy their time on the water away from crowds and public spaces.
7. **Freedom and Flexibility:** A Superyacht provides the freedom to explore various destinations and the flexibility to change itineraries according to personal preferences.
8. **Performance and Range:** Evaluate the performance capabilities and range of the superyacht, including speed, fuel efficiency, and cruising range.
9. **Crew and Support:** Consider the crew requirements and support services needed to operate and maintain the superyacht, including captain, engineers, chefs, and other staff.
10. **Entertainment and Recreation:** Superyachts often come equipped with entertainment facilities such as swimming pools, jacuzzies, movie theaters, water sports equipment, and more, offering ample opportunities for leisure and recreation.

11. Safety and Security: Ensure that the superyacht meets safety and security standards, including emergency equipment, navigation systems, and onboard security measures.

12. Socializing and Networking: Superyachts can serve as a platform for hosting social events, gatherings, and networking opportunities, allowing owners to connect with like-minded individuals.

13. Investment and Business Opportunities: For some, owning a Superyacht can be seen as an investment or a business opportunity, such as chartering the yacht when not in use to generate income.

14. Resale Value: Assess the potential resale value of the superyacht by considering factors such as brand reputation, maintenance history, and market demand.



It is important to note that the values one chooses when buying a Superyacht can vary based on personal preferences, lifestyle, and individual goals.

A visit to the MYS or any other yacht show should be a pleasant event, therefore decide in advance what values you are attached to, otherwise, it could end up as a tiring event. You walk from one yacht to the other and at the end of the day you get confused, like: "I wish for a yacht with the galley of yacht 1, with the salon of yacht 3, the interior of yacht 2, in the style of yacht 5 and the sun deck of yacht 6".

Then you absolutely need us as your personal Superyacht Advisor and Buyers Broker.

Before searching for your yacht, the very first step is to analyze your selection criteria and narrow the specifications as this saves not only time but also prevents a false selection.

In-depth analyses of what you really want and what you want to do with the yacht, your wishes, needs, and specific requirements, are a must in order to define the yacht exactly the way it has to be. Once the yacht is properly defined then we can search for the right yacht and arrange local viewings, with the most secure feeling that it will become a success immediately.

This is a challenge. It takes time, experience and wisdom. Are you sure that your visualized yacht meets your goals and the purpose why you want a Superyacht and what kind?



Yacht Europe System "Y E S" Methodology

We developed **Y E S** a Project Management tool to guide you through the 8 different phases and sub-phases of the Definition, Search, Select, Purchase, Delivery, etc. of your yacht.

This professional approach produces good qualitative results that can certainly save you hundreds of thousands of Euros on a pre-owned yacht.

We at Superyachts Europe advise and guide clients to achieve their goals **with success** in buying a pre-owned or a new build Superyacht, mainly in the range of 25 to 100 meters.

INTERESTED? It's EASY! Call

Bob Schutte

Founder



SUPERYACHTS EUROPE

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Deze e-mail is verstuurd aan [{{email}}](#).

Als u geen nieuwsbrief meer wilt ontvangen, kunt u zich [hier afmelden](#).

U kunt ook uw [gegevens inzien en wijzigen](#).

Voor een goede ontvangst voegt u info@superyachtseurope.com toe aan uw adresboek.